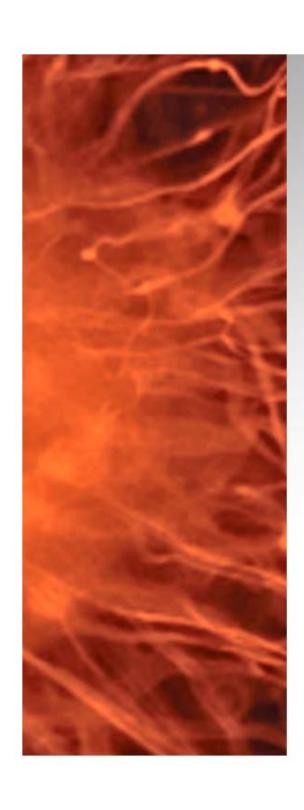


Disclosures

- Amit Sharma MD, FACP, FASN, President of Boise Kidney and Hypertension
 - Liberty Dialysis (Consultant)
 - Fresenius (Consultant)
 - Amgen (Consultant)
 - AMAG (Consultant)
 - Genzyme (Consultant)
 - Abbott (Consultant)
 - Nephrian (Consultant)

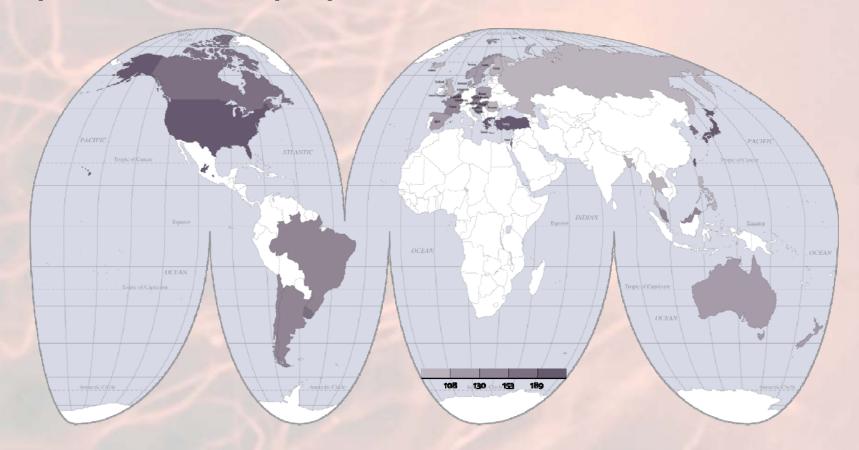
Objectives: "Just the Facts on Modalities"

- Review Epidemiology in End Stage Renal Disease Modalities: Worldwide and United States
- Understand the Implications of the New Bundled Environment for Policy and Implementation of Best Practices
- Review the current Medical Literature on Modalities
- Predict the Potential Trends for Modalities for this Decade



Question one: What is the Wordwide Experience with Renal Replacement Therapy?

Geographic variations in the incidence (per million population) of ESRD, 2008



Data presented only for those countries from which relevant information was available. All rates are unadjusted. Data from Bangladesh, Brazil, Czech Republic, Japan, Luxembourg, & Taiwan are dialysis only. Latest data for Hungary are for 2007. Data for France include 18 regions in 2008. USRDS 2010

Incident rates per million population of reported ESRD in 2008

•	Morelos (Mexico)	557
	Jalisco (Mexico)	400
•	Taiwan	384
•	United States	362
•	Japan (dialysis only)	288
•	Canada	164
•	France	146
•	Australia	116

Percentage of incident patients with ESRD due to diabetes 2008

•	Morelos	(Mexico)	59.8%

- Malaysia55.8%
- Jalisco (Mexico)54.6%
- United States43.8%
- Canada 34.2%
- France 22.5%
- Australia34%

Prevalent rates per million population of reported ESRD in 2008

Taiwan	2,311

Japan2,126

United States1,752

Canada1,096

• France 1,052

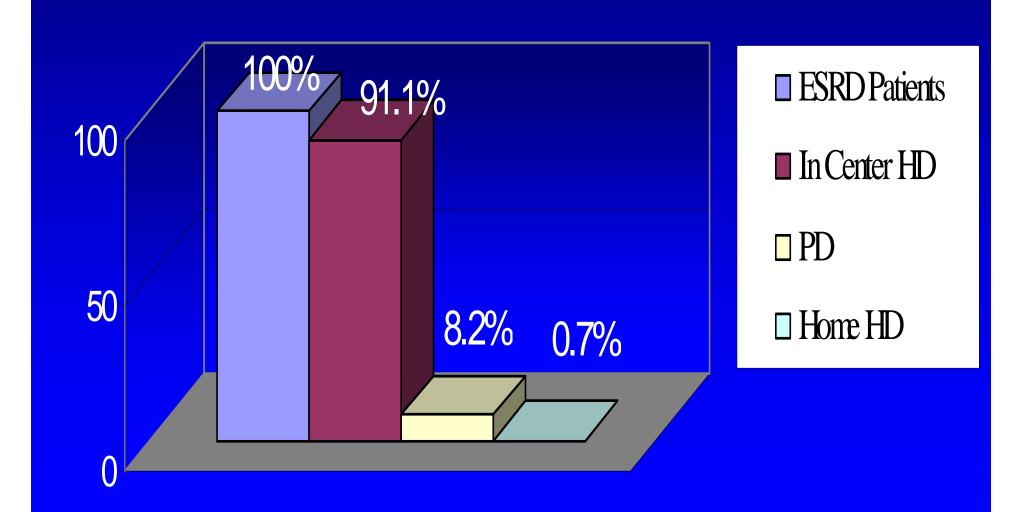
Australia803

Percentage of dialysis patients by modality in 2008

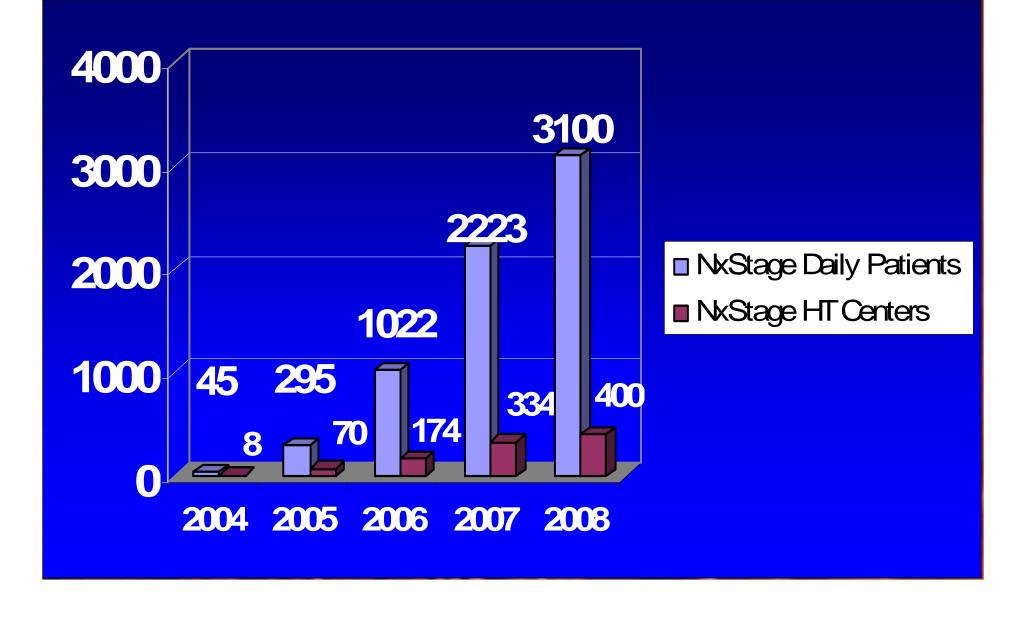
		In center	Peritoneal	Home HD	
1/	Taiwan	90.7%	9.3%	0%	
	Japan	96.9%	3.1%	0.04%	
	United States	92%	7%	1%	
1	Canada	78.3%	18.4%	3.3%	
	France	87.8%	10.9%	1.3%	
	Australia	68.6%	22%	9.4%	7
	New Zealand	48.1	36%	15.6%	



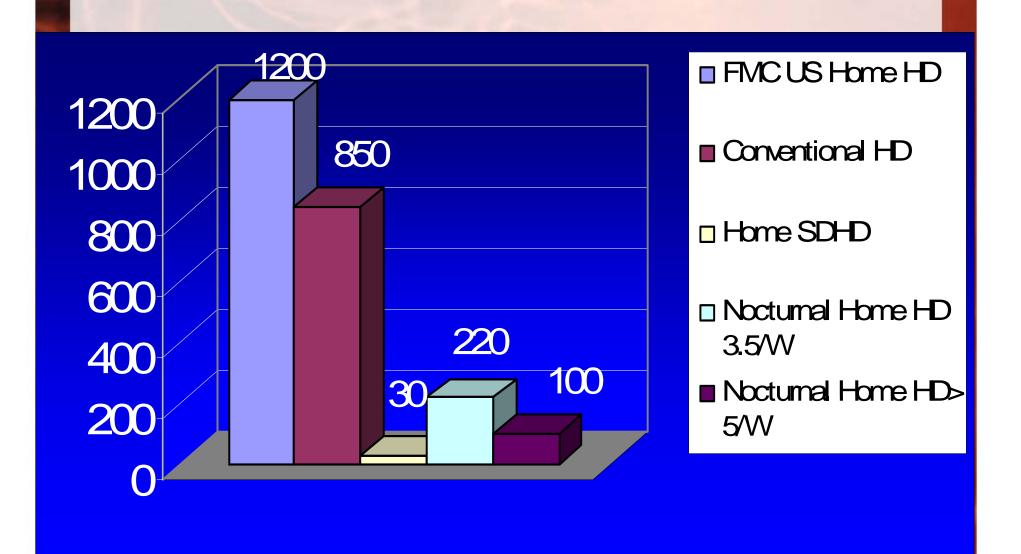
US Network Data 2006



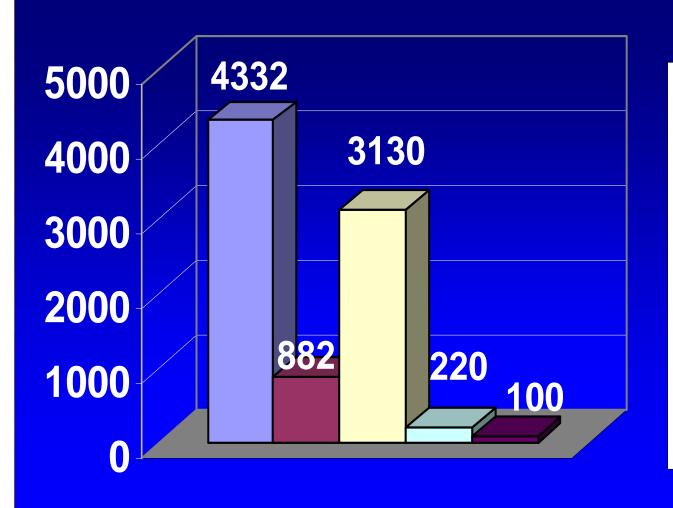
NxStage Growth 2004 to 2008



US Fresenius Home HD 2008

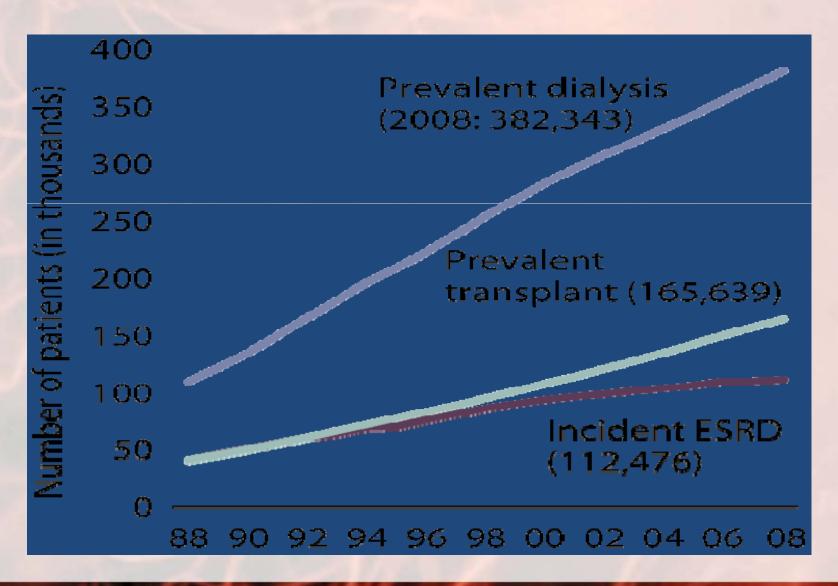


Home Hemodialysis Patients in US 2008

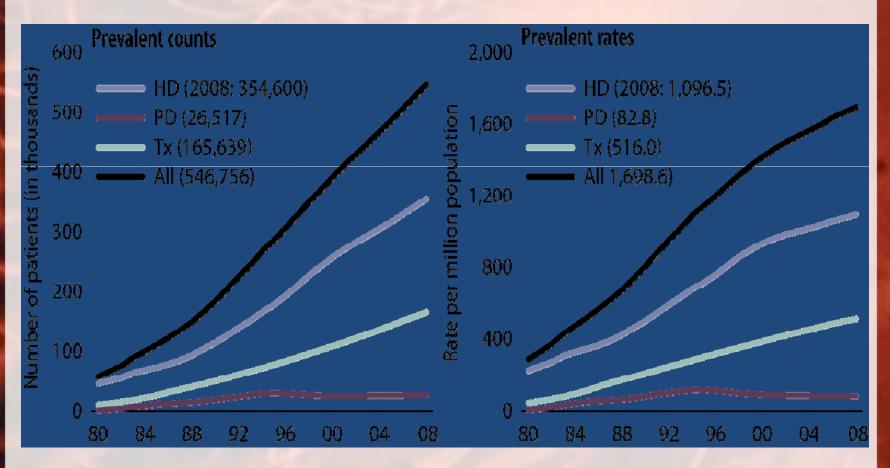


- Home Hemodialysis patients in US 2008
- Conventional HD
- ☐ Home SDHD
- □ Nocturnal Home HD3.5/W
- Nocturnal Home HD> 5/W

Patient counts by modality 12-31-08

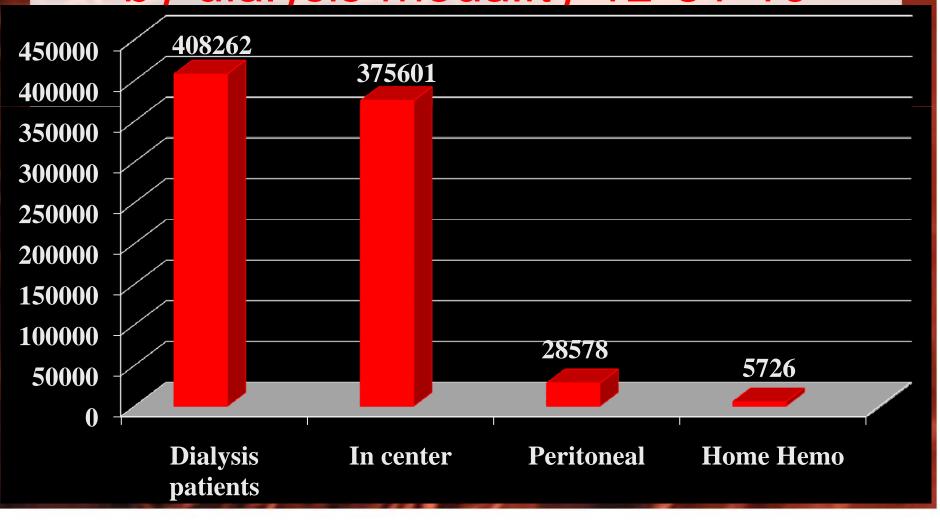


Prevalent ESRD patient counts & rates by modality 12-31-08



December 31 point prevalent ESRD patients; excludes those with unknown modality. Rates adjusted for age, gender, & race. USDRS 2010

Estimated prevalent patient counts in US by dialysis modality 12-31-10





"WE BELIEVE THAT BY PROVIDING ONE BASIC PAYMENT RATE UNDER THE ESRD PPS FOR BOTH PD AND HD, FACILITIES WILL HAVE A POWERFUL FINANCIAL INCENTIVE TO ENCOURAGE THE USE OF HOME PD AMONG DIALYSIS PATIENTS WHERE FEASIBLE"

DEPARTMENT OF HEALTH AND HUMAN SERVICES CENTERS FOR MEDICARE & MEDICAID SERVICES, 42 CFR PART 410, 413 AND 414, [CMS-1418-F], RIN 0938-AP57; PAGE 448

The Bundle: Payment for home HD

 The bundle rule did not change the rules on payment by CMS for hemodialysis treatments at home

 The rule still states that CMS will pay for three treatments per week, more with medical justification

The Bundle: Payment for PD

- PD will continue to be paid for at the in-center HD equivalent rate
- "Because we want to encourage home dialysis, in which PD is currently the prevailing mode of treatment, we are proposing an ESRD PPS which does not rely on separate payment rates based on modality. By establishing prospective payment rates that are higher for PD patients we believe home dialysis will be encouraged for patients able to use PD."

Annual Dialysis Patient Medicare Expenditure 2008: PD vs. in-center HD



PD

In-center HD

USRDS 2010 Annual Data Report Volume 2 Figure 11.7

Dialysis Costs per "Treatment Equivalent"

	CAPD	CCPD	NxStage	In Center HD
Pharmaceuticals	21.10	21.10	24.63	63.30
ESAs	15.27	15.27	22.42	41.02
Salaries & Benefits	26.68	26.68	26.68	65.70
Medical Supplies	66.36	92.62	112.25	27.11
Total	114.14	140.40	163.55	156.11

The Bundle: Home modalities training

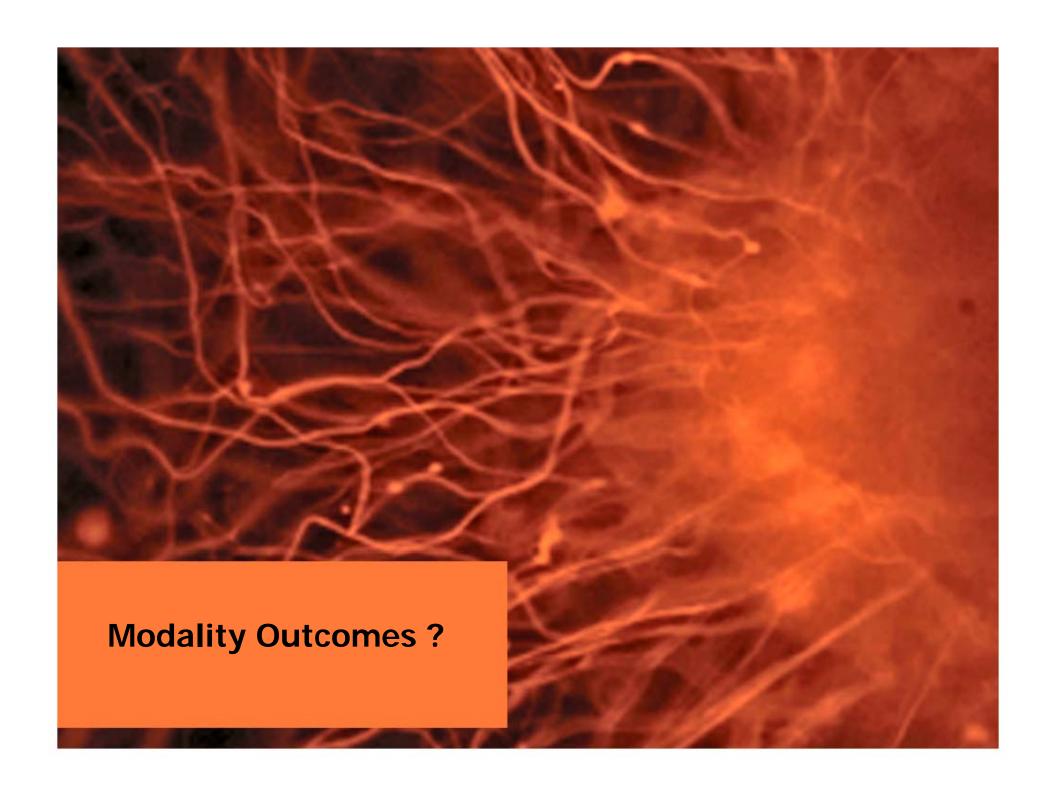
 Reimbursement for home dialysis training is included in the final rule

\$33 additional per training treatment

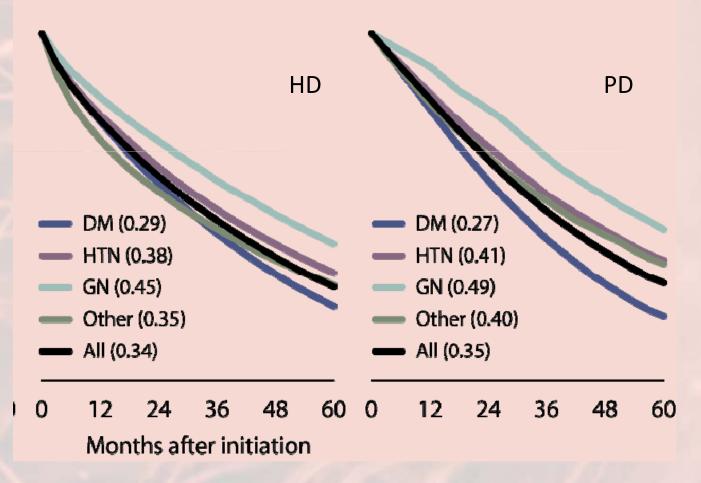
 25 training sessions for home HD, 15 for PD

Home Dialysis Technician

- Phlebotomy, lab processing, and scheduling
- PET and Kt/V collections and tracking
- Supply and inventory management
- Patient scheduling and assessments
- Combined clinical and secretarial functions for small facilities



Five-year survival of patients commencing treatment in 1999-2003, by modality & primary diagnosis



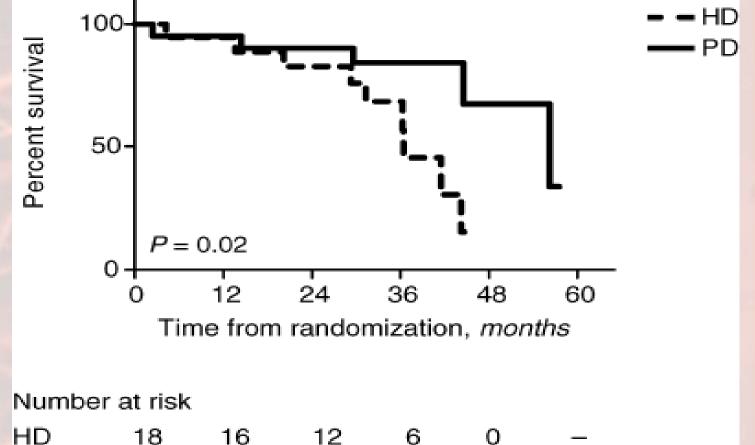
USRDS 2010 Annual Data Report Volume 2 Figure 6.7

Patient survival (Propensity-matched): 6,337 matched patient pairs from USRDS database

	PD	HD
12 months	85.8%	80.7%
24 months	71.1%	68.0%
36 months	58.1%	56.7%
48 months	48.4%	47.3%

Weinhandl et al JASN 21: 499-506, 2010





Survival of patients randomized to HD and PD

18

12

PD

20

19

Randomized study of nocturnal vs. conventional HD

- 52 patients randomized to conventional in-center HD or 5-6 nights per week nocturnal HD
- Primary outcome: Change in LV mass by MRI after 6 months

	LV Mass g/m2		
	Nocturnal HD	Conventional HD	Between-group Comparison
Baseline	92.4 (26.6)	101.8 (50.6)	-9.4 (-34 to 15.2)
Exit	85.3 (23.2)	102.8 (46.1)	-17.5 (-39.8 to 4.6)
Change	-7.1 (12.4)	1.0 (14.1)	-8.1 (-16.2 to -0.1)

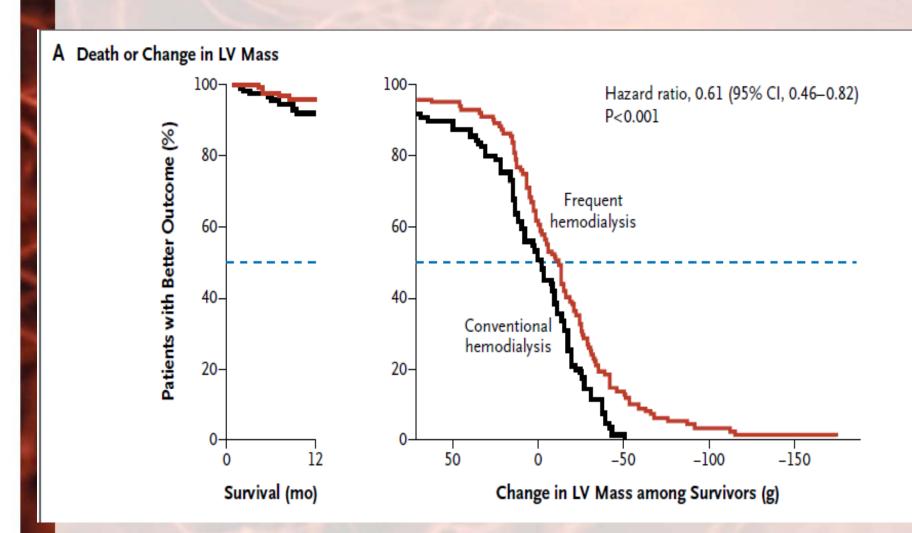
NIH FHN Study

- > Short daily HD study
 - ➤ 6 days per week in-center vs. 3 days per week in-center
- Nocturnal HD study
 - ➤ 6 nights per week in the home vs. 3 days per week in-center.
- > Each study needed to randomize 250 patients
 - ➤ Short daily study randomized 245 patients
 - Nocturnal study randomized 87 patients

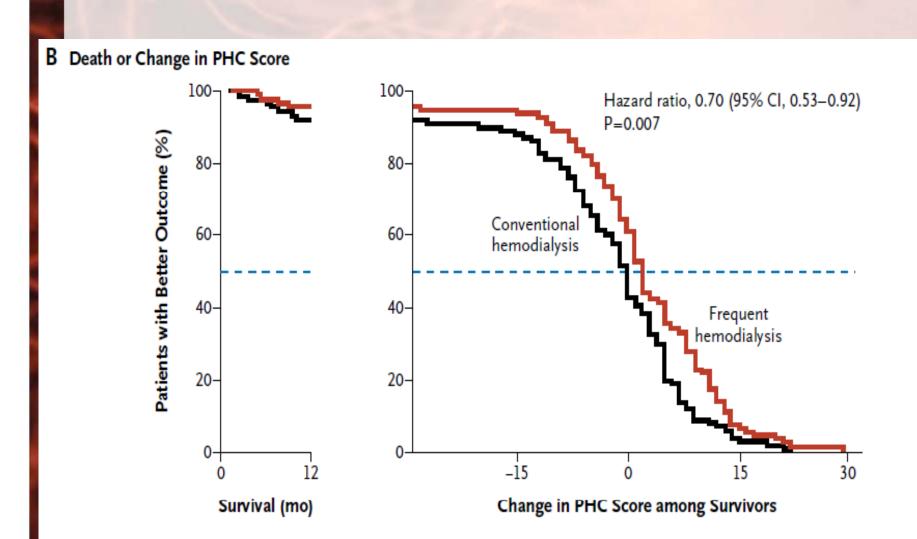
NIH Study Results

- > Each study had 2 combined end-points
 - Mortality plus decreased LV mass
 - Mortality plus improvement in Physical Health Component of the SF-36 Health Survey
- > Short daily was positive for both end-points (p < 0.001 and p = 0.007)
- Given the failure to achieve the required patient enrollment, no conclusions can be made from the nocturnal study

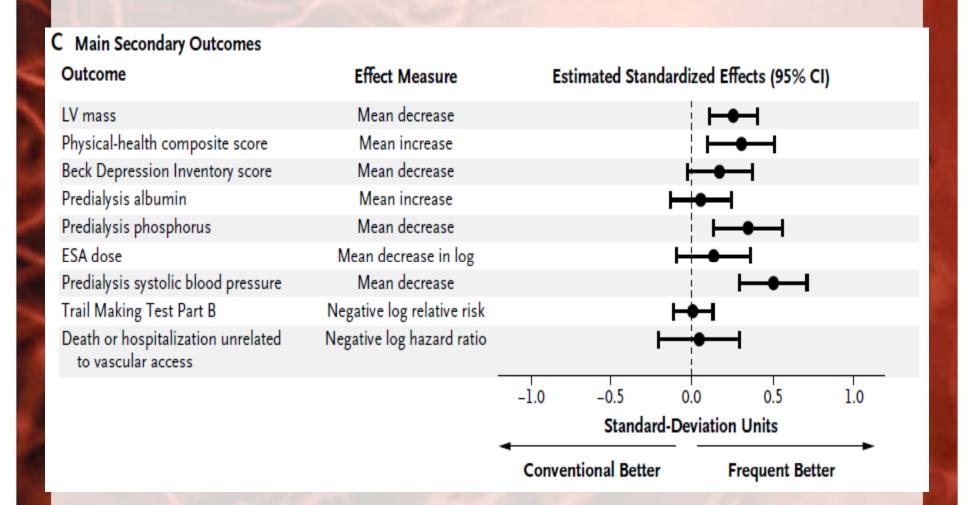
Co-primary Outcome: Death or change in LV mass



Co-primary Outcome: Death or change in PHC score



Secondary Outcomes



FREEDOM Study

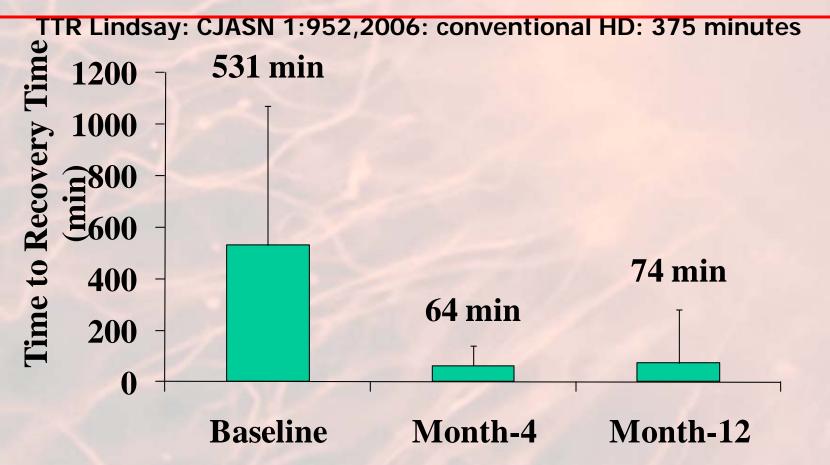
Jaber B, Finkelstein F, Glickman J et al: Scope and Design of the Following Rehabilitation, Economics and Everyday-Dialysis Outcome Measurements (FREEDOM) Study.Am J Kidney Dis. Sept, 2008

- Designed to examine the impact of changing from conventional HD or PD to 6x/week home HD using the NxStage HD machine
- Cohort study of 500 patients starting NxStage
 6x/week HD (Medicare as primary insurance carrier)
- Dose of dialysis with NxStage was targeted to be a single pool daily KT/V of 0.5, which corresponds to a standardized KT/V of 2.1 per week for each patient
- Standard medical parameters monitored
- Follow-up of at least 12 months

FREEDOM STUDY

- Hospitalizations and costs tracked
- Hospitalizations and costs to be compared to matched HD patients treated thrice-weekly in 10:1 ratio (n=5,000) from the USRDS database
- Focus on quality of life issues measuring a variety of parameters/domains at baseline, 4 months, 12 months and then at 6-month intervals

Time-To-Recovery (N=55: pts for whom enrollment & month 4 & month 12 data are available)



FREEDOM SUMMARY

 Significant Improvement in post treatment recovery time

Significant improvements in depressive symptoms

Significant improvement in validated quality of life parameters

Significant Reduction in Mortality Risk

Conclusion

- There is suggestive evidence that the outcome with frequent HD is superior to that of PD
- A definitive conclusion would require a randomized controlled trial

