



NATIONAL ASSOCIATION OF NEPHROLOGY TECHNICIANS

2027

DTX44

SPONSOR & EXHIBITOR

PROSPECTUS

Our mission is to promote the highest quality of care for End Stage Renal Disease (ESRD)/Chronic Kidney Disease (CKD) patients through education and professionalism.



ABOUT NANT

THE ASSOCIATION FOR DIALYSIS TECHS

NANT is the professional home for dialysis technicians and technologists, dedicated to advancing the knowledge, skills, and professionalism of the people who help make high-quality kidney care possible. For more than four decades, NANT has worked to give technicians a voice, strengthen their role within the interdisciplinary care team, and provide education that supports excellence on the frontlines of dialysis.

Through practical education, professional resources, continuing learning, and national events like DTX, NANT connects technicians with peers, educators, clinical and technical leaders, employers, and industry partners. Our work is grounded in a simple belief: when technicians have access to better education, stronger professional networks, and the right tools and resources, the entire dialysis community benefits.



ENGAGEMENT BENEFITS



REACH THE DIALYSIS FRONTLINE

Connect directly with dialysis technicians and technical professionals working across large dialysis organizations and independent facilities. DTX creates an environment where attendees are actively looking for practical solutions, education, and resources they can bring back to their teams.



SUPPORT TECH DEVELOPMENT

Align your organization with education that helps technicians strengthen their clinical, technical, and professional capabilities. Your participation helps NANT deliver meaningful learning experiences designed around the needs of the dialysis workforce.



STRENGTHEN THE INDUSTRY

Build relationships with the professionals who put dialysis products, technology, and best practices into action every day. By partnering with NANT, your organization helps advance a stronger, more knowledgeable technician workforce and, ultimately, better patient care.

www.dialysistech.net

WHAT IS DTX?

FOR TECHS, BY TECHS

The DialysisTech ConneXion (DTX) is the only national conference dedicated to dialysis technicians, bringing together hundreds of engaged dialysis professionals from large dialysis organizations and independent facilities. As many technicians attend for educational purposes, they are eager to discover innovative products and services. The event is organized by teams who are proud to have technician representation.

Attendance has continued to climb over the last five years, and we plan to continue this trend in 2027. Key clinical and technical leaders also attend. Exhibiting at DTX means direct access to the people who power patient progress.

EDUCATION MEETS ENGAGEMENT

DTX is an opportunity for both technicians and industry members to connect. For technicians, the event offers up to 21.5 contact hours to further your development and satisfy your education needs. For dialysis organizations, healthcare companies, and exhibitors, the event offers opportunities to get your brand in front of hundreds of attendees while also getting information on opportunities and challenges within the industry.



LOCATION & LODGING

Planet Hollywood Las Vegas

3667 Las Vegas Blvd South, Las Vegas, NV 89109

Rate: \$110/night + \$29.95 resort fee + 13.38% tax

Reservation Deadline: February 19, 2027



4 DAYS OF CONNECTION

TUESDAY, MARCH 16

Educational and Hands-On Sessions

WEDNESDAY, MARCH 17

Exhibit Setup, Educational and Hands-On Sessions, Opening Reception

THURSDAY, MARCH 18

Educational Sessions, Exhibit Hall, Refreshment Breaks, Lunch, Closing Reception Exhibit Move Out, DTX ConneXions Social Event

FRIDAY, MARCH 19

Educational Sessions, Event Concludes



EVENT TIMELINE

2026 Sponsors and Exhibitor have priority until November 30, 2026.

January 15, 2027

Hands-On Session Topics Due
Contract and Payment Deadline

February 18, 2027

Hotel Cut-Off



WHY ENGAGE WITH DTX

DTX is built around the people who operate, maintain, and support dialysis care every day. For exhibitors and sponsors, that means meaningful access to technicians who are actively seeking education, practical solutions, and new ideas they can take back to their facilities. With professionals from large dialysis organizations and independent providers in attendance, DTX puts your team in direct conversation with the frontline of dialysis care.

Participation at DTX does more than just getting your company name in front of technicians. It's a great opportunity to demonstrate your investment in technician excellence and the future of the dialysis industry. Through exhibits, hands-on education, sponsorship opportunities, and digital engagement, your organization can share expertise, gather feedback, build relationships, and support an educational experience designed around technician needs.



REACH THE TECHNICIAN WORKFORCE

Connect directly with the professionals who work closest to dialysis operations every day. DTX brings together technicians and technical leaders from large dialysis organizations and independent facilities, giving your organization focused access to an audience that uses, supports, and influences the success of dialysis products, services, and practices.



INVEST IN WORKFORCE DEVELOPMENT

Show your commitment to strengthening the dialysis workforce. Sponsorship and exhibiting help NANT deliver education, hands-on training, and professional development that give technicians the knowledge and confidence to perform at their best while positioning your organization as a partner in technician success.



LEARN FROM THE FRONTLINE

DTX creates an opportunity for meaningful two-way conversation with technicians. Hear directly about the challenges they face, the tools and resources they need, and how products, technology, and processes perform in real-world dialysis settings. These conversations can provide valuable insight for your teams while helping technicians feel heard by the organizations serving their industry.



BUILD RELATIONSHIPS THAT LAST

Engagement extends beyond a booth visit. Through face-to-face conversations, hands-on sessions, the conference app, meeting scheduling, lead capture, and post-event connections, DTX gives your organization multiple ways to build relationships with technicians and the broader dialysis community before, during, and after the event.

HOW TO ENGAGE AT DTX

EXHIBITOR BENEFITS & PACKAGES

ENGAGE IN-PERSON & ON THE APP

Many of the connections and leads from DTX are facilitated through our event app. The below benefits are included in all exhibitor and sponsorship packages:

- Customizable company profile with bio, social media, docs and more
- Self-edit links to keep your profile up to date
- Representatives linked to your profile are contactable by chat by attendees
- Profiled in the meeting booking on the app to allow attendees to book meetings
- Business Card Exchange allows attendees to leave their digital business card with a message
- Simple Onsite Lead capture for key representative at your booth via dedicated lead retrieval app.

EXHIBITOR PACKAGES

Standard Booth (8' x 10'): **\$5,495**

Double Booth (8' x 20'): **\$8,995**

Non-Profit Booth: **\$2,495**

Hands-On Session Sponsorship: **\$5,000**

All booth packages include:

- Booth (table, two chairs)
- 7"x44" ID sign
- Lunch
- WiFi
- Rotating visibility on DTX website & app

Reserve your space today!

BEFORE

Event promotion | Sponsor profiles | Email communications

DURING

Meeting schedules | Collection of prospect info | Lead capture

AFTER

Data reporting | Lead follow-Up | Profile visits & engagement | Post event engagement

PREVIOUS EXHIBITORS

Don't take our word for it! DTX has proudly hosted:

- Airos Medical
- AAKP
- AmeriWater Inc
- AOSS Medical Supply
- Arkray USA
- Asahi Kasei Medical America
- Ascend Clinical
- Avenu Medical
- B. Braun Medical Inc.
- Baxter Healthcare Corporation
- BD
- Biomedix Dialysis LLC
- BONENT
- Cath Dry, Inc.
- Cantel
- Cardinal Health
- Chair-A-Medics
- Cath Dry Global, Inc.
- CDC
- Champion Manufacturing, Inc.
- CSL Vifor
- DaVita Kidney Care
- Diality
- Diasol Inc.
- Fist Assist Devices LLC
- Fresenius Kidney Care
- Fresenius Medical Care
- GIA Medical
- H&S Technical Services
- Health Trust Workforce Solutions
- HemaSource
- Henry Schein Inc.
- Ideal Supplies
- Impact Service
- IBT Scientific
- Innovative Renal Care
- Isopure
- Kidney Community Emergency Response Coalition
- Lifelique Inc.
- Mar Cor | Evoqua
- Medcor, Inc.
- Medical Education Institute
- Medical Solutions International
- Medtronic
- Mesa Labs
- Metro Medical Supply
- Molded Products
- MP Seating
- National Kidney Foundation
- Nephrology Nursing Certification Commission
- Nikkiso America, Inc
- Nipro Medical Corporation
- Nipro Technical Solutions
- NxStage
- Optos
- Otsuka / NephU
- Redsense Medical
- Rockwell Medical
- RPC
- Satellite Healthcare
- Serim Research Corporation
- SPI Limited
- SVS Inc.
- The Scale People, Inc.
- State Chemical Solutions
- T Box USA LLC
- Total Quality Medical Inc.
- United Laboratories Inc.
- US Renal Care
- Vivonic
- Winco, Inc

HOW TO ENGAGE AT DTX

SPONSORSHIP BENEFITS & OPPORTUNITIES

➤ SESSION & TRACK TITLE SPONSORSHIP

Help technicians build knowledge, skills, and confidence to excel.
Invest in the education that helps dialysis technicians become the best they can be. Session and Track Title Sponsorship helps NANT deliver high-quality instruction, practical learning resources, and hands-on training opportunities that strengthen technicians' clinical, technical, and professional capabilities.

Support an individual educational session or a series of related sessions within a designated track, and connect your organization's name with a commitment to technician excellence. Your investment helps make meaningful learning possible while demonstrating your support for the people at the frontline of dialysis care.

**\$10,000 (Track)
\$5,000 (Session)**

Benefits

- Recognition alongside the sponsored session or track title in the agenda and conference app
- Acknowledgement on designated session and event signage
- Track sponsorship extends that recognition across the agreed series of sessions, rather than a single session

➤ CORPORATE SOCIAL RESPONSIBILITY SPONSORSHIP

Bring technicians together to learn, serve, and make a difference.
Help technicians extend their impact beyond the dialysis setting through a meaningful opportunity to give back to the community and the industry they serve. Corporate Social Responsibility Sponsorship supports a NANT-coordinated service experience that combines volunteer participation with supporting local community needs.

In addition to supporting the local community, your sponsorship creates a structured opportunity for technicians to contribute volunteer service hours. NANT will document completed service time and share an aggregate project summary, helping demonstrate the community contribution made possible through your support.

\$5,000

Benefits

- Recognition on service-project communications and signage
- An opportunity for sponsor representatives to volunteer alongside technicians within the activity's capacity
- Post-event summary documenting participation, completed volunteer hours, and the project's tangible results



Book your sponsorship today!

HOW TO ENGAGE AT DTX

SPONSORSHIP BENEFITS & OPPORTUNITIES

➤ DTX SCHOLARSHIP SPONSORSHIP

Make professional growth possible for a technician who might otherwise miss the opportunity.

Help remove financial barriers that prevent technicians from participating in DTX. Scholarship Sponsorship supports access to conference education, hands-on learning, and professional connections for technicians who would otherwise lack the resources to attend.

Your investment gives a technician the opportunity to build knowledge, develop confidence, and bring new ideas back to their workplace. By supporting a scholar, your organization demonstrates a tangible commitment to technician development and to making professional education more accessible. This amount covers full conference registration, three hotel nights, and a stipend.

\$1,200 /person

Benefits

- Recognition as a supporter of technician education
- Confirmation of the number of scholars supported
- Opportunity to connect with participating scholars during the conference

➤ LOGO ITEMS SPONSORSHIP

Keep your organization visible through practical items that technicians use throughout their DTX experience—and, for take-home items, beyond the conference. Logo Item Sponsorship places your brand on a designated conference item, such as lanyards, notepads and pens, water bottles, or backpacks.

Your investment helps provide useful attendee materials while creating repeated opportunities for technicians to encounter your brand. It is a straightforward way to demonstrate support for the technician community and connect your organization with the DTX experience.

\$4,000-\$10,000

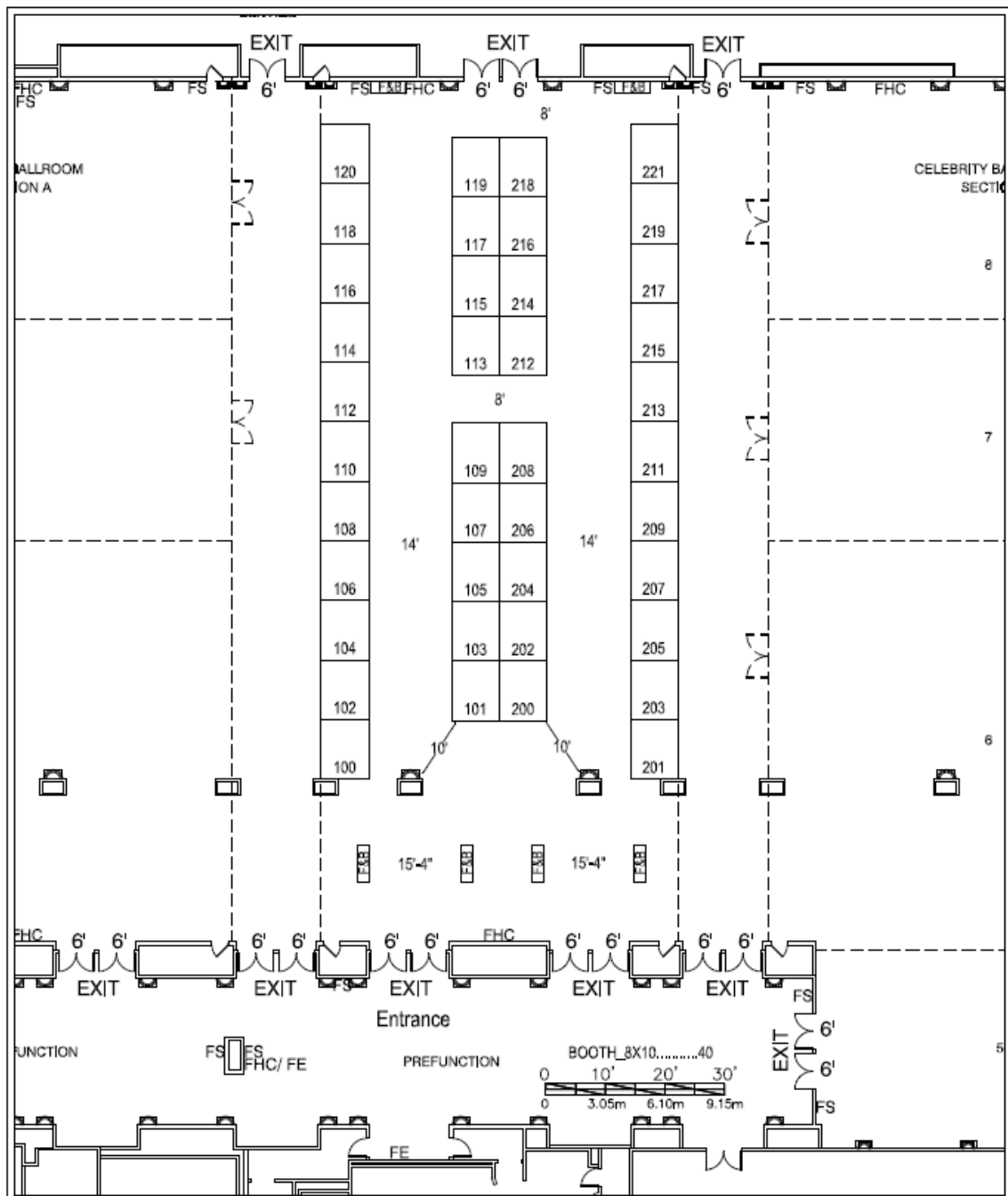
Benefits

- Logo placement on the selected item
- Recognition identifying your organization as that item's sponsor
- Post-event confirmation of the quantity distributed



Book your sponsorship today!

DTX44 Draft Floorplan



NANT Dialysis Solutions Center for DTX44
March 17 – 18, 2027



Ready to get started?

Call Doug Conrad at 937.586.3705 to design a sponsorship package that fits your goals and budget.

What you need to know about DTX44

Schedule

Tuesday, March 16

12:30 pm:

Conference begins

2:30–5:00 pm:

Hands-On Sessions

Wednesday, March 17

10:00 am:

Exhibit setup begins

5:00–7:00 pm:

Exhibit Hall Opening Reception

Thursday, March 18

9:55 am, 2:45 pm:

Refreshments in Exhibit Hall

11:35 am–1:00 pm:

Exhibit Hall Open during Lunch

5:05–6:00 pm:

Closing Reception in Exhibit Hall

6:00–9:00 pm:

Exhibit Move-out

8:30 pm:

DTX ConneXions social event

Friday, March 19

12:00 pm:

Conference concludes

Exhibitor Fees

Standard Booth (8' x 10'): **\$5,495**

Double Booth (8' x 20'): **\$8,995**

Non-Profit Booth: **\$2,495**

Booth Details

Located in Celebrity Ballroom 4 (carpeted)

All booths include:

Thursday lunch, WiFi, visibility on marketing collateral, 7"x44" ID sign, table, two chairs

Booth drape color: Gray

Hotel Information

3667 Las Vegas Blvd South

Las Vegas, NV 89109

\$110/night + \$29.95 resort fee + 13.38% tax

Reservation Deadline: February 19, 2027

Book: [Passkey Link](#) or call

1.866.317.1829(mention SMNAN7)

Doug Conrad – Exhibit Manager

📞 937.586.3705

✉ info@DialysisTech.net

📍 6510 Telecom Dr, Suite 370
Indianapolis, IN | 46278

Deadline: January 15, 2027

Contract & Payment

1. Show Sponsorship and Management: This meeting is produced by and is the property of the National Association of Nephrology Technicians/Technologists (NANT). NANT will provide all show management functions and establish all show policies. Each prospective exhibitor is required to sign the Application and Contract for space. By doing so, he subscribes to the Rules and Regulations, which are a part of the Application and Contract.

2. Space Allowance and Selection Procedure: Space will be assigned on a first come basis, based on when the payment or purchase order is received. If all choices requested by the exhibitor have already been assigned, NANT will allocate space from that which is available and the exhibitor agrees to accept such assignment. NANT reserves the right to grant priority to sponsors and previous exhibitors.

3. Cancellation or Withdrawal: An exhibitor may cancel or withdraw from the show(s) subject to the following conditions: (a) the exhibitor shall give NANT notice in writing of his intention to cancel or withdraw from the show. (b) Refund schedule: cancellation received 3 months prior to show - fee refunded in full. Cancellation received between 3 months and 30 days - 50% of fee is refunded. Cancellation received 29 days or less prior to show - fee is not refunded. In the event of cancellation, NANT shall have the right to use said space for its own convenience including selling the space to another exhibitor, without any rebate or allowance to the canceled exhibitor. NANT assumes no responsibility for having included the name of the canceled exhibitor or description of his products in programs, news releases, or other materials.

4. Default of Occupancy: Any exhibitor failing to occupy by 12:00 p.m., the day of the show(s), space contracted for but not canceled is obligated to pay the full cost of such space. In that event, NANT shall have the right to use said space for its own convenience, including selling the space to another exhibitor, without any rebate or allowance to the defaulting exhibitor. NANT assumes no responsibility for having included the name of the defaulting exhibitor or descriptions of his products in the show program, brochures, news releases, or other material.

5. Building Occupancy: In case the premises of the Planet Hollywood Hotel shall be destroyed or damaged, or if the show does not take place as scheduled or is interrupted and/or discontinued or access to the premises is prevented or interfered with by reasons of strike, lockout, injunction, act of war, act of God, emergency declared by any governmental agency or by NANT, or for any other reason, this contract may be terminated by NANT. In the event of such termination, the exhibitor waives any and all damages and claims for damages and agrees that the sole liability of NANT shall be to return to each exhibitor his space payment less his pro rata share of all costs and expenses incurred and committed by NANT.

6. Service Organizations: In no instance shall NANT be responsible for the conduct of any contractors, sub-contractors or their employees acquired by an exhibitor. NANT assumes no responsibility for failure to perform by contractors.

7. Booth Arrangement: All exhibitors shall arrange their displays so they utilize only the booth area contracted for and in such manner as to recognize the right of other exhibitors and show visitors and to conform to the overall pattern developed by NANT. **Appearance:** An exhibitor is responsible for maintaining an appropriate display. Exhibitors must arrange to remove excessive amounts of trash or waste materials during show hours. **Fire Regulations:** All materials shall be fire-resistant.

Storage: Exhibitors shall provide storage within their display space or with the drayage company. NANT will not be responsible for storage of Exhibitor materials or equipment.

8. Music Licensing: NANT will not be responsible for acquiring music licensing agreements on behalf of exhibitors. If any part of the exhibit or display includes the use of live or recorded music, a licensing fee is required. For additional information, please call the following toll-free numbers: American Society of Authors and Composers at 1.800.627.9805 or Broadcast Music Inc. at 1.800.669.4264.

9. Delivery and Removal: Under no circumstances will the delivery or removal of any portion of an exhibit be permitted during the show without permission first being secured in writing from NANT.

10. Material Handling: NANT will designate an official exhibit service contractor for the annual DTX event at the Planet Hollywood Hotel. The official service contractor is the exclusive provider of material handling, booth furnishings and other services. An Exhibitor packet with specific details will be provided to each contracted exhibitor.

11. Safety, Fire and Health: The exhibitor must comply with safety, fire and health ordinances regarding installation and operation of equipment. All displays, exhibit materials, and equipment must be reasonably located and protected by safety guards and fireproofing to prevent fire hazards and accidents.

12. Care of Building: No exhibitor may allow an article to be brought into nor permit any act to be done in the Planet Hollywood Hotel which will increase the premiums or void policies of insurance held by NANT. No exhibitor may permit any act by its employees by which the premises shall in any manner be marred or defaced. Exhibitor must surrender the space occupied by him in the same condition as at the commencement of occupancy. Any damages done to the premises by the exhibitor shall be made good to NANT or the Planet Hollywood Hotel as their interest may appear.

13. Security: NANT and the exhibit facilities will take precautions to safeguard exhibitor's property by means of regular perimeter guard service. However, NANT will not be liable for damage or loss to exhibitor's property through theft, fire, accident, or any other cause. Exhibitor should insure his own exhibit and display materials. NANT will not assume liability for any injury that may occur to show visitors, exhibitors, or other agents or employees of exhibitors.

14. Exhibitor Badges: Exhibitor Personnel must register. Individuals wishing contact hours must pay the registration fee for the DTX event.

15. Liability: In the event that NANT shall be held liable for any situation which might result from a particular exhibitor's action or failure to act in any manner whatsoever, such exhibitor shall reimburse NANT and hold NANT harmless from liability resulting there from.

16. Indemnification: Exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of injury to persons or damage to exhibitor's displays, equipment, or other property brought upon the premises of the Planet Hollywood Hotel and agrees to indemnify, defend and hold harmless NANT, the Planet Hollywood Hotel, and its owners, servants, agents and employees against all claims or expenses for such losses, including reasonable attorney's fees, arising out of the use of the Planet Hollywood Hotel premises excluding any liability caused by the negligence of NANT or the Planet Hollywood Hotel or its owners, servants, agents and employees.

17. Insurance: The Exhibitor understands that that neither NANT nor the Planet Hollywood Hotel maintains insurance covering the Exhibitor's property or lost revenue and it is the sole responsibility of the Exhibitor to obtain such insurance.

18. General: All matters and questions not covered by the Contract, Rules and Regulations are subject to the decisions of the NANT Exhibit Manager. The Contract, Rules and Regulations may be amended at any time by the NANT, and all amendments or additions that may be so made shall be equally binding on all parties affected as the original Contract, Rules and Regulations.

19. Hospitality Suites and Meetings: Exhibitors' Hospitality Suites and Meetings shall not conflict with any scheduled Conference event. Exhibitor Hospitality Suites must be approved in advance by NANT. **NANT must provide their approval to the hotel for Hospitality Suites to be released; this approval will not be granted for companies that are not approved NANT exhibitors.**

20. Right of Refusal: NANT has the right to refuse exhibit space to any applicant for any reason whatsoever.



THANK YOU

Thank you for considering a partnership with NANT at DTX44. Your support helps make possible the education, hands-on learning, professional connections, and resources dialysis technicians need to grow and excel. We look forward to working with you to create a presence that meets your organization's goals while investing in the technicians and dialysis industry.



+1 937.586.3705



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info@dialysistech.net



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